

ValuingTools

Teaser

Electrical Contractors Company

Integrated solutions for construction with quality and expertise

With a solid presence in the national market, it combines technical knowledge, diversity of offer and a constant commitment to excellence in the service provided.



Appreciation		KPIs	2024
Enterprise value	+ 8,800,000 €	Turnover	5,600,000 €
Excess availability	+ 660,000 €	EBITDA	1,100,000€
Property Value	+ 920,000 €	Net income	540,000 €
Equity value	= 10,380,000 €		

- ❑ Portuguese company dedicated to the commercialization of construction materials, with a special focus on solutions for water and electricity systems. It offers a comprehensive portfolio that includes plumbing accessories, electrical materials and tools, ensuring reliable, high-performance products.
- ❑ Supported by an experienced team, it guarantees specialized technical advice and close monitoring, serving both professionals in the construction sector and private customers. Continuously following market trends, it invests in innovation and in the permanent updating of its offer, responding effectively to the demands of different types of projects throughout the national territory.



Rigor, proximity and customer orientation.

Income statement estimated (€)

	2025E	2026E	2027E	2028E	2029E
Revenue	6,282,624	6,973,712	7,322,398	7,505,458	7,693,094
<i>growth (%)</i>	<i>11.0%</i>	<i>11.0%</i>	<i>5.0%</i>	<i>2.5%</i>	<i>2.5%</i>
Cost of goods sold	-571,719	-634,608	-666,338	-682,997	-700,072
Gross profit	5,710,905	6,339,105	6,656,060	6,822,461	6,993,023
<i>Gross margin %</i>	<i>90.9%</i>	<i>90.9%</i>	<i>90.9%</i>	<i>90.9%</i>	<i>90.9%</i>
Operating grants	0	0	0	0	0
Payroll expenses	-1,820,701	-1,911,736	-2,007,323	-2,057,506	-2,108,944
Supplies and external services	-2,638,702	-2,880,143	-3,024,150	-3,099,754	-3,177,248
Other operating income	31,413	34,869	36,612	37,527	38,465
Other operating expenses	-43,978	-48,816	-51,257	-52,538	-53,852
EBITDA	1,238,936	1,533,277	1,609,941	1,650,190	1,691,445
<i>EBITDA margin %</i>	<i>19.7%</i>	<i>22.0%</i>	<i>22.0%</i>	<i>22.0%</i>	<i>22.0%</i>
Depreciation & amortization expenses	-353,009	-400,509	-448,009	-495,509	-381,506
EBIT	885,927	1,132,768	1,161,932	1,154,681	1,309,938
<i>EBIT margin %</i>	<i>14.1%</i>	<i>16.2%</i>	<i>15.9%</i>	<i>15.4%</i>	<i>17.0%</i>

Income statement estimated (€)

	2025E	2026E	2027E	2028E	2029E
Financial expense	-107,480	-87,544	-51,042	-8,879	0
EBT	778,447	1,045,225	1,110,890	1,145,802	1,309,938
<i>EBT margin %</i>	<i>12.4%</i>	<i>15.0%</i>	<i>15.2%</i>	<i>15.3%</i>	<i>17.0%</i>
Tax expense	-163,474	-219,497	-233,287	-240,618	-275,087
Net Income	614,974	825,728	877,603	905,183	1,034,851
<i>Net income margin %</i>	<i>9.8%</i>	<i>11.8%</i>	<i>12.0%</i>	<i>12.1%</i>	<i>13.5%</i>

Balance sheet estimated (€)

	2025E	2026E	2027E	2028E	2029E
Cash and equivalents	668,401	668,401	668,401	1,411,959	2,351,059
Money market investments	500	500	500	500	500
Operating accounts receivable	1,048,251	1,163,559	1,221,737	1,252,281	1,283,588
Inventory	288,679	320,433	336,455	344,867	353,488
Government receivables	183,305	203,468	213,642	218,983	224,457
Accruals and deferrals	107,737	119,588	125,567	128,706	131,924
Other receivables	224,270	248,940	261,387	267,922	274,620
Total current assets	2,521,143	2,724,890	2,827,689	3,625,217	4,619,636
Fixed operating assets	1,606,784	1,681,275	1,708,266	1,687,757	1,781,250
Long-term financial assets	1,371,131	1,371,131	1,371,131	1,371,131	1,371,131
Other non-current assets	166,915	166,915	166,915	166,915	166,915
Total non-current assets	3,144,829	3,219,320	3,246,311	3,225,802	3,319,295
Total assets	5,665,972	5,944,210	6,074,000	6,851,019	7,938,931
Accounts payable	1,232,241	1,349,615	1,410,505	1,442,719	1,478,787
Short-term loans	667,136	0	0	0	0

Balance sheet estimated (€)

	2025E	2026E	2027E	2028E	2029E
Government payable	221,379	245,731	258,018	264,468	271,080
Shareholder's payables	12,691	12,691	12,691	12,691	12,691
Accruals and deferrals	0	0	0	0	0
Other payable	347,619	385,858	405,151	415,279	425,661
Total current liabilities	2,481,068	1,993,896	2,086,364	2,135,158	2,188,219
Long-term debt	1,077,557	1,017,240	176,958	0	0
Total non-current liabilities	1,077,557	1,017,240	176,958	0	0
Total liabilities	3,558,625	3,011,135	2,263,323	2,135,158	2,188,219
Common stock	119,760	119,760	119,760	119,760	119,760
Retained earnings	684,761	1,299,735	2,125,462	3,003,065	3,908,249
Other equity items	687,853	687,853	687,853	687,853	687,853
Net income	614,974	825,728	877,603	905,183	1,034,851
Total equity	2,107,347	2,933,074	3,810,678	4,715,861	5,750,712
Total liabilities + equity	5,665,972	5,944,210	6,074,000	6,851,019	7,938,931

Cash-flow statement estimated (€)

	2025E	2026E	2027E	2028E	2029E
Net income	614,974	825,728	877,603	905,183	1,034,851
(+) Depreciation & amortization expenses	353,009	400,509	448,009	495,509	381,507
Δ to net working capital	-95,665	-23,783	-10,331	-5,176	-2,257
Operational cash-flow	872,317	1,202,454	1,315,282	1,395,516	1,414,100
Δ other assets	0	0	0	0	0
Δ other liabilities	0	0	0	0	0
Δ long-term financial investment	0	0	0	0	0
Δ short-term financial investment	0	0	0	0	0
CAPEX	-475,000	-475,000	-475,000	-475,000	-475,000
Cash-flow after investment	397,317	727,454	840,282	920,516	939,100
Δ short-term debt	-397,317	-667,136	0	0	0
Δ long-term debt	0	-60,317	-840,282	-176,958	0
Δ equity	0	0	0	0	0
Cash-flow after financing	0	0	0	743,558	939,100
Cash balance	668,401	668,401	668,401	1,411,959	2,351,059

