Valuing Tools

Teaser

Maintenance and repair of IT equipment and

logistics



Technology and service with precision and confidence

With decades of experience, it combines technical knowledge, innovation and a high standard quality in all services provided.

Appreciation		KPIs	2024
Enterprise value	+ 1,850,000 €	Turnover	1,800,000€
Excess cash	+ 225,000 €	EBITDA	380,000€
Equity value	= 2,075,000 €	Net income	276,000 €
EBITDA Multiple 2025	5.1x		

A reference in the electronic maintenance and repair sector, this Portuguese company is dedicated to specialized technical assistance, with a strong presence in the banking segment. It offers complete solutions that include the repair of electronic equipment, logistics, storage and management of computer equipment in its own warehouse, as well as technical support for large systems and technological consultancy. With a highly qualified team and a firm commitment to efficiency and continuity of services, it guarantees a reliable and personalized response to market demands.

Confidence, competence and focus on results





Income statement estimated (€)

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	2025E	2026E	2027E	2028E	2029E
Revenue	1,514,197	1,552,052	1,590,853	1,630,624	1,671,390
growth (%)	-20.0%	2.5%	2.5%	2.5%	2.5%
Cost of goods sold	-393,691	-403,533	-413,622	-423,962	-434,561
Gross profit	1,120,506	1,148,518	1,177,231	1,206,662	1,236,829
Gross margin %	74.0%	74.0%	74.0%	74.0%	74.0%
Operating grants	0	0	0	0	0
Payroll expenses	-418,045	-428,496	-439,209	-450,189	-461,444
Supplies and external services	-333,123	-341,451	-349,988	-358,737	-367,706
Other operating income	4,543	4,656	4,773	4,892	5,014
Other operating expenses	-16,656	-17,073	-17,499	-17,937	-18,385
EBITDA	357,224	366,154	375,308	384,691	394,308
EBITDA margin %	23.6%	23.6%	23.6%	23.6%	23.6%
Depreciation & amortization expenses	-42,773	-49,916	-45,730	-25,000	-32,143
EBIT	314,450	316,238	329,578	359,691	362,165
EBIT margin %	20.8%	20.4%	20.7%	22.1%	21.7%



Income statement estimated (€)

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	2025E	2026E	2027E	2028E	2029E
Financial expense	-743	0	0	0	0
EBT	313,707	316,238	329,578	359,691	362,165
EBT margin %	20.7%	20.4%	20.7%	22.1%	21.7%
Tax expense	-65,879	-66,410	-69,211	-75,535	-76,055
Net Income	247,829	249,828	260,367	284,156	286,111
Net income margin %	16.4%	16.1%	16.4%	17.4%	17.1%



Balance sheet estimated (€)

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	2025E	2026E	2027E	2028E	2029E
Cash and equivalents	971,048	1,220,633	1,471,207	1,724,702	1,987,153
Money market investments	0	0	0	0	0
Operating accounts receivable	414,848	425,220	435,850	446,746	457,915
Inventory	107,861	110,557	113,321	116,154	119,058
Accruals and deferrals	7,554	7,743	7,936	8,135	8,338
Other receivables	27,475	28,162	28,866	29,588	30,328
Total current assets	1,528,786	1,792,315	2,057,181	2,325,325	2,602,792
Fixed operating assets	113,503	113,587	117,857	142,857	160,714
Long-term financial assets	8,538	8,538	8,538	8,538	8,538
Other non-current assets	5,630	5,630	5,630	5,630	5,630
Total non-current assets	127,671	127,755	132,025	157,025	174,882
Total assets	1,656,457	1,920,070	2,189,206	2,482,351	2,777,674
Accounts payable	54,725	61,453	62,990	64,564	66,178
Short-term loans	0	0	0	0	0
Government payable	81,960	84,009	86,109	88,262	90,468



Balance sheet estimated (€)

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	2025E	2026E	2027E	2028E	2029E
Shareholder's payables	323,695	323,695	323,695	323,695	323,695
Accruals and deferrals	150,115	153,867	157,714	161,657	165,698
Other payable	50,192	51,447	52,733	54,051	55,402
Total current liabilities	660,686	674,471	683,240	692,229	701,442
Long-term debt	0	0	0	0	0
Total non-current liabilities	0	0	0	0	0
Total liabilities	660,686	674,471	683,240	692,229	701,442
Common stock	60,057	60,057	60,057	60,057	60,057
Retained earnings	180,920	428,748	678,576	938,943	1,223,099
Other equity items	506,965	506,965	506,965	506,965	506,965
Net income	247,829	249,828	260,367	284,156	286,111
Total equity	995,771	1,245,599	1,505,966	1,790,121	2,076,232
Total liabilities + equity	1,656,457	1,920,070	2,189,206	2,482,351	2,777,674



Cash-flow statement estimated (€)

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	2025E	2026E	2027E	2028E	2029E
Net income	247,829	249,828	260,367	284,156	286,111
(+) Depreciation & amortization expenses	42,773	49,916	45,730	25,000	32,143
$\boldsymbol{\Delta}$ to net working capital	-16,663	-159	-5,523	-5,661	-5,802
Operational cash-flow	273,939	299,585	300,574	303,495	312,451
Δ other assets	0	0	0	0	0
Δ other liabilities	0	0	0	0	0
Δ long-term financial investiment	0	0	0	0	0
$\boldsymbol{\Delta}$ short-term financial investiment	0	0	0	0	0
CAPEX	-50,000	-50,000	-50,000	-50,000	-50,000
Cash-flow after investment	223,939	249,585	250,574	253,495	262,451
Δ short-term debt	-7,359	0	0	0	0
Δ long-term debt	-7,096	0	0	0	0
Δ equity	0	0	0	0	0
Cash-flow after financing	209,483	249,585	250,574	253,495	262,451
Cash balance	971,048	1,220,633	1,471,207	1,724,702	1,987,153

