

In this commercial document, we present the opportunity to invest in a dental clinic in Portugal.

Company founded in the south area, at the beginning of the last decade, develops its main activity in dentistry and odontology.

It offers a wide range of excellent services in the areas of dentistry, aesthetics and well-being.

The company uses cutting-edge technology: Digital Scanner 3D Itero for the area of dentistry and Biofilm-guided therapy technology – GBT for the area of oral hygiene.

Income statement (€)	2019H	2020H	2021H	2022H
Turnover	143,341	131,218	270,816	344,973
<i>% growth</i>	<i>n.a.</i>	<i>-8.5%</i>	<i>106.4%</i>	<i>27.4%</i>
Gross margin	123,805	105,551	213,698	255,664
<i>Gross margin %</i>	<i>86.4%</i>	<i>80.4%</i>	<i>78.9%</i>	<i>74.1%</i>
EBITDA	14,782	33,002	67,823	104,420
<i>EBITDA margin %</i>	<i>10.3%</i>	<i>25.2%</i>	<i>25.0%</i>	<i>30.3%</i>
Net income	3,238	22,119	33,834	64,848
<i>Net income %</i>	<i>2.3%</i>	<i>16.9%</i>	<i>12.5%</i>	<i>18.8%</i>



Company with a solid personnel structure, currently with 6 employees, 4 of which are specialist dentists.



Average EBITDA margin and net profit over the last 4 years of 22.7% and 12.6%, respectively.



Average annual sales growth for the last 3 years of 34% in a post-COVID-19 recovery trajectory.



Minimum CAPEX needs given the nature of the activity.



The company receives working capital, on average, of 9,300 euros per year.



Company sold with around 74 thousand euros in debt and 70 thousand euros in cash and bank deposits.



2022 free cash flows equal to 98 thousand euros.