

In this commercial document, we present the opportunity to invest in a company that owns a kindergarden in MLA

The company is a kindergarden and daycare center. Working with children ages 4 months to 6 years old and has a capacity for 92 children.

Its mission is to educate children by exploring various areas of affective-social, psychomotor, linguistic and perceptual development.

It has a team of qualified experienced professionals, who support children in an individualized and differentiated manner.

Its facilities are modern, with 6 large and sun lit rooms, equipped with a variety of teaching materials. It also has ample outdoor space.

It has a great reputation with customers and competitive prices.

Income statement (€)	2019H	2020H	2021H	2022H	2023P
Revenue	249,626	247,604	277,947	353,171	395,904
<i>% growth</i>	<i>n.a.</i>	<i>-0.8%</i>	<i>12.3%</i>	<i>27.1%</i>	<i>12.1%</i>
Payroll expenses	-113,620	-116,038	-117,653	-130,008	-145,739
Supplies and external services	-156,473	-93,046	-121,466	-163,952	-139,487
Other operating income	731	17	3	0	0
Other operating expenses	-3,795	-5,078	-3,139	-681	-763
EBITDA	-23,532	33,459	35,692	58,529	109,915
<i>EBITDA margin %</i>	<i>-9.4%</i>	<i>13.5%</i>	<i>12.8%</i>	<i>16.6%</i>	<i>27.8%</i>
Net income	-29,583	27,837	23,971	41,857	72,674
<i>Net income margin %</i>	<i>-11.9%</i>	<i>11.2%</i>	<i>8.6%</i>	<i>11.9%</i>	<i>18.4%</i>



Business includes real estate valued at around €1M



Company with a solid structure, currently with 12 employees



EBITDA margin and average net profit of 12.3% and 7.6%, respectively



Average annual sales growth for the last four years of 12.2%



Average CAPEX needs of 25 thousand euros per year



Stable working capital needs, the company operates with a minimum investment in working capital equivalent to 0 days of cash conversion cycle, as the average period for receipts and payments are both 30 days



Company sold with 0 euros of debt and around 100 thousand euros of cash and bank resources

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