

In this commercial document, we present the opportunity to invest in a home support company with 15 years of experience in the market

Portuguese company providing personalized, high-quality home support.

With a multidisciplinary team of professionals in different social, psychological, nursing and management areas.

With operating licenses issued by Social Security and the Health Regulatory Authority

The company provides support from simple situations, such as companionship and surveillance, to highly complex situations, such as palliative care or people with high dependency.

It has a good reputation in the market, as a result of the quality and reliability of its services.

Income statement (€)	2019H	2020H	2021H	2022H	2023P
Revenue	1,483,364	1,982,986	2,105,426	2,750,490	3,080,549
<i>% growth</i>	<i>n.a.</i>	<i>33.7%</i>	<i>6.2%</i>	<i>30.6%</i>	<i>12.0%</i>
Operating grants	7,455	8,852	13,195	1,218	12,476
Payroll expenses	-214,825	-248,105	-278,373	-307,167	-346,049
Supplies and external services	-947,575	-1,227,586	-1,332,855	-1,793,072	-1,958,327
Other operating income	20,121	4,859	8,858	18,713	20,813
Other operating expenses	-23,460	-8,159	-4,868	-16,338	-21,704
EBITDA	325,080	512,847	511,382	653,844	787,758
<i>EBITDA margin %</i>	<i>21.9%</i>	<i>25.9%</i>	<i>24.3%</i>	<i>23.8%</i>	<i>25.6%</i>



Completely autonomous business and independent of the company's current partners



Company with a solid structure, currently with 10 employees



EBITDA margin and average net profit of 24.3% and 20.8%, respectively



Average annual sales growth for the last four years of 20%



Minimum CAPEX needs since the majority of investment in fixed assets has already been made



Stable working capital needs, the company operates with a minimum investment in working capital equivalent to a 30-day cash conversion cycle



Company sold with around zero euros of debt and 700 thousand euros of cash and bank resources

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