

In this commercial document, we present the opportunity to invest in a cleaning company with over 30 years on the market

Portuguese cleaning company with a family tradition with 30 years of experience in the area.

They provide cleaning and hygiene services in various sectors, such as tourism, auto fleets, offices and residential.

It has a vast portfolio of contracted clients.

Company with a sense of social and environmental responsibility with high quality standards for its services.

Income Statement (€)	2020H	2021H	2022H	2023P
Turnover	1,551,523	1,678,194	2,698,203	3,486,999
<i>% growth</i>	<i>n.a.</i>	<i>8.2%</i>	<i>60.8%</i>	<i>29.2%</i>
Operational grant	76,347	220,409	67,453	0
Personnel expenses	-1,075,357	-1,218,444	-1,782,421	-2,015,879
External services and supplies	-392,944	-494,524	-719,252	-867,993
Other income	9,692	34,488	15,565	2,917
Other expenses	-77,667	-36,839	-20,708	-3,699
EBITDA	91,594	183,284	258,840	602,344
<i>EBITDA Margin %</i>	<i>5.9%</i>	<i>10.9%</i>	<i>9.6%</i>	<i>17.3%</i>



Company with a solid structure, currently with 240 employees



EBITDA margin and average net profit of 10.9% and 8.8%, respectively



Average annual sales growth for the last four years of 32.7%



Minimum CAPEX needs since the equipment that has to be replaced annually is of low value



Stable working capital needs, the company operates with a minimum investment in working capital equivalent to 49 days of cash conversion cycle



Company sold with around 98 thousand euros of debt and 500 thousand euros of cash and bank resources

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